

March Networks Accelerates Time to Market with Oracle's Agile PLM



Company Overview

- March Networks focuses on delivering intelligent video management solutions that help their customers realize the true business value of networked video
- Industry: High Tech
- Employees: 305
- Revenue: \$101 million

Challenges/Opportunities

- Reduce number of information silos, to enable single version of truth for product data
- Improve supply chain decisions, and introduce culture of Design for Cost
- Streamline and automate data flows between key systems of record

Solution

- Implemented Oracle's Agile PLM via J-Squared Technologies AAIM implementation methodology
- Agile Product Collaboration
 - Agile Product Governance & Compliance
 - Agile Product Quality Management
 - Agile Product Cost Management

Customer Perspective

Results

- Reduced ECO cycle time
- Automated flow of data worldwide
- Enabled compliance, secure visibility, immediate information sharing, and supply chain savings
- Increased time to value utilizing proven J-Squared Technologies Agile Accelerated Implementation Methodology (AAIM)

Oracle Accelerate

